# Ebook Patron Driven Acquisition: Wellesley College case study

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Wellesley College

#### Size Matters

- Small, liberal arts, women's college
- Highly selective, undergraduate
- 2300 students 350 faculty
- Library Collection budget
  - Journals and databases\$ 1,500,000
  - Monographs\$ 600,000







## Deciding to do PDA: Concerns

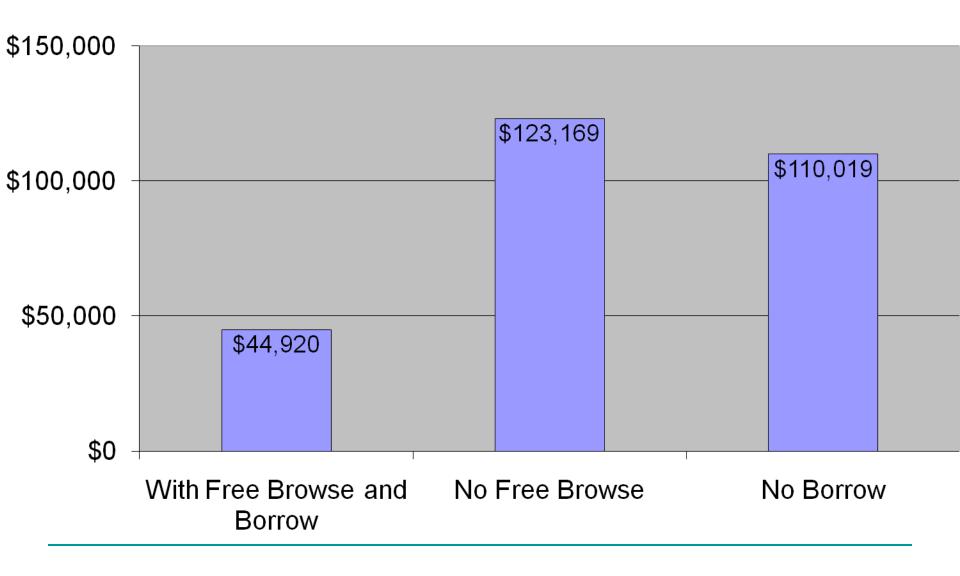
(True or False?)

- Collections will become non-scholarly, unbalanced
- Inability to control cost
- Not enough scholarly titles available
- DRM restrictions Interlibrary Loan
- Staff time to maintain
- Some patrons don't like e-books

# Selecting a vendor

- Criteria spreadsheet http://bit.ly/PDAvendors
- Important lessons learned:
  - Clear copy printing displays
  - Multiple simultaneous users
  - Integration with book vendor
  - Free browse
  - Short term loan before purchase

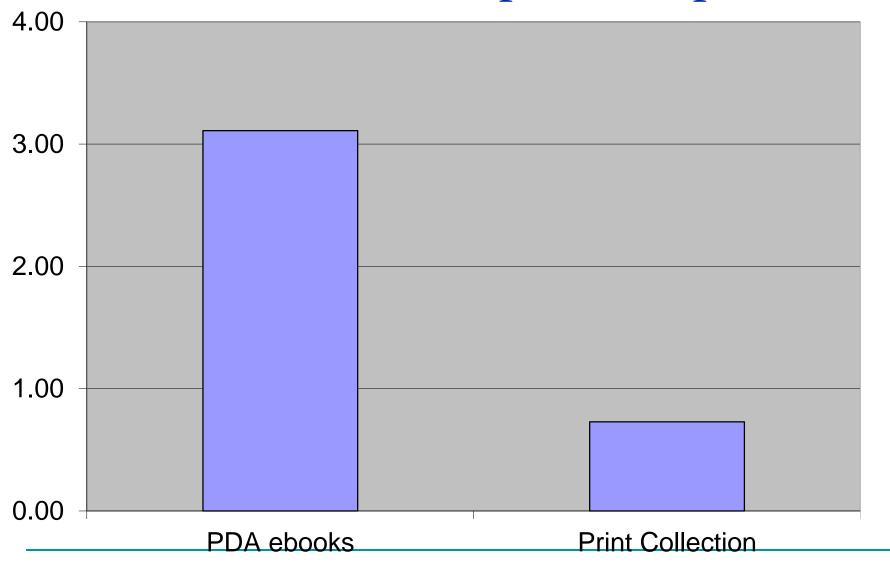
### Importance of Free Browse and Borrow



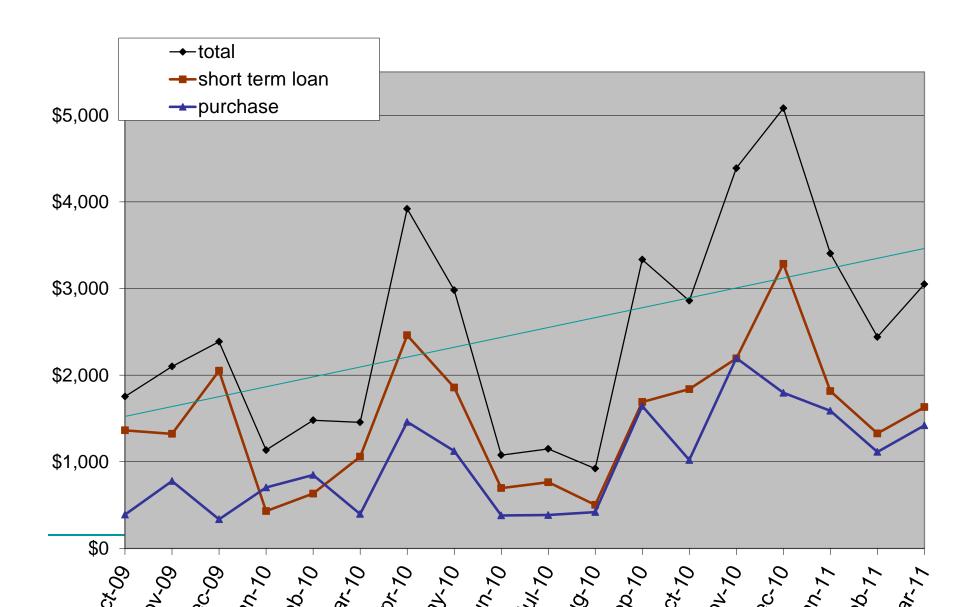
#### Use October 2009 – March 2011

- Number of titles browsed
  - **3915**
- Number of titles borrowed before purchase
  - 2015, total cost \$27,000
  - 51% of browsed titles
- Number of titles purchased
  - 214, total cost \$18,000
  - 5% of browsed titles
- 39% social science, 35% humanities, 26% science

# PDA circulation compared to print



# Expenditure by month



# Strategies for getting started

- Select vendor wisely
- Start small (\$) but broad
- Be prepared to evaluate and have a plan
  - increase funding if successful
  - withdraw records if unsustainable
- Set your profile thoughtfully

## New frontiers for PDA

- Consortial PDA
- Interlibrary loan
- Handheld reading devices and iThings

• Questions??